Exhibit 2.8 to Exhibit A

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# 2 REVENUE SHARING AGREEMENT

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1. This **REVENUE SHARING AGREEMENT** (this “Agreement”) is effective as of the
2. day of , 2013 (the “Effective Date”), by and between the **CITY OF**
3. **PORTLAND**, a municipal corporation of the State of Oregon (the “City”), and **PORTLAND**
4. **WINTER HAWKS, INC.**, an Oregon corporation (“PWH”). The City and PWH are sometimes
5. individually referred to in this Agreement as a “Party” and collectively as the “Parties.”
6. RECITALS
7. A. The City owns Veterans Memorial Coliseum (the “VMC”), which is located at
8. 300 North Winning Street at the Rose Quarter in Portland, Oregon. Rip City Management, LLC,
9. a Delaware limited liability company, doing business as Portland Arena Management (f/k/a
10. Portland Arena Management LLC), successor-in-interest to Oregon Arena Corporation
11. (“PAM”), has been operating the VMC since 1993, pursuant to that Memorial Coliseum
12. Operating Agreement dated April 23, 1993 (the “Operating Agreement”).
13. B. PWH and PAM are parties to that certain Memorial Coliseum Agreement
14. effective as of July 1, 1994 (as supplemented or otherwise replaced, the “PWH/PAM
15. Agreement”), relating to the use by PWH of the VMC as the home venue for the Portland
16. Winterhawks hockey team. For purposes of this Agreement, references to the “PWH/PAM
17. Agreement” shall be deemed to include any license or other use agreement between PWH (as
18. user) and any operator of the VMC succeeding PAM. Pursuant to the terms of that certain Arena
19. Agreement between PWH and PAM effective July 1, 1994, as the same may be modified,
20. amended, replaced, or restated, from time to time, the Portland Winterhawks also play some of
21. its home games in the Rose Garden Arena (the “Rose Garden”).
22. C. The City, PWH, and PAM are parties to that certain Redevelopment Agreement
23. (Veterans Memorial Coliseum) dated of even date herewith (the “RDA”), which governs the
24. renovation and upgrade of the VMC.
25. D. Among the terms of the RDA is the obligation that PWH fund Ten Million and
26. No/100 Dollars ($10,000,000.00) (the “PWH Contribution”) towards Project Costs. In order to
27. induce PWH to enter into the RDA and to fund the PWH Contribution, the City is willing to
28. share with PWH certain revenue from the VMC and the PWH Activities (as defined below),
29. subject to the terms and conditions of this Agreement.
30. AGREEMENT
31. NOW, THEREFORE, in consideration of the mutual covenants and agreements
32. contained in this Agreement and for other good and valuable consideration, the receipt and
33. sufficiency of which are hereby acknowledged, the Parties agree as follows:
34. 1. Definitions. Some defined terms are defined in Exhibit A, attached hereto and
35. incorporated herein. Other terms are defined in the body of this Agreement, but are referenced in
36. Exhibit A. Capitalized terms used in this Agreement and not otherwise defined shall have the
37. meaning ascribed to such terms in the RDA.
38. 2. City Baseline. The City of Portland Office of Management and Finance (“OMF”)
39. has estimated the sums that will be generated as a result of the six percent (6%) user fee on ticket
40. sales and parking revenue from all events to be held at the VMC and the PWH Activities to be
41. held at the Rose Garden, in each case for the 2013-2014 through 2022-2023 Fiscal Years, which
42. are designated on the attached Exhibit B as: (a) Hawks User Fees: Hawks User Fee Baseline
43. (the “Hawks User Fee Baseline”); (b) VMC User Fees Other Events: Other Event User Fee
44. Baseline (the “VMC Other Events User Fee Baseline”); and (c) Parking: VMC/Winterhawks
45. Parking Baseline (“Parking Baseline”). The Parties expressly acknowledge that the Baselines
46. are based on information and projections available to the City as of November 2011, provided,
47. however, the Baselines are not a guaranty of revenue or income to the City or PWH.
48. 3. Term.
49. 3.1 The initial term of this Agreement (the “Initial Term”) commenced on the
50. Effective Date and will continue until the earliest to occur of: (a) 11:59 PM on June 30, 2018;
51. (b) the termination of this Agreement by the City for Cause; and (c) the termination by PWH of
52. this Agreement. PWH’s remedies relating to the breach of this Agreement by the City shall
53. survive PWH’s proper termination of this Agreement.
54. 3.2 If this Agreement has not been previously terminated pursuant to the terms
55. hereof, PWH shall have the right to extend the Initial Term for one (1) period of five (5) years
56. (the “Extension Term”), if at least ninety (90) days prior to the expiration of the Initial Term
57. PWH provides to the City written notice of PWH’s election to exercise such extension option
58. (the “Extension Notice”). Upon PWH’s satisfaction of the conditions in the preceding sentence,
59. the Initial Term will be extended until the earliest to occur of: (a) 11:59 PM on June 30, 2023;
60. (b) the termination of this Agreement by the City for Cause; and (c) the termination by PWH of
61. this Agreement. The Initial Term, as extended pursuant to this Section 3.2, is referred to in this
62. Agreement as the “Term.”
63. 3.3 In the event this Agreement is terminated by the City for any reason, the
64. City shall, within sixty (60) days of the effective date of such termination, calculate the actual
65. amount of user fees and parking revenue generated from the PWH Activities and the VMC Other
66. Activities as of the date of the event serving as the basis for the termination, and pay to PWH the
67. PWH Share as determined under Section 4, earned but not yet paid to PWH as of the date of the
68. event serving as the basis for termination. Such payment obligation is not intended to be a
69. limitation of damages for which PWH may recover in the event of City’s wrongful termination
70. of this Agreement.
71. 3.4 “Cause” shall exist to terminate this Agreement in the following
72. circumstances: (a) if any officer or director of PWH (each, a “PWH Official”) engages in or
73. makes fraudulent or dishonest acts or statements, or other similarly egregious misconduct, in the
74. course of performing its obligations hereunder, under the RDA, the Project Funding Agreement,
75. or the PWH/PAM Agreement; (b) if any person other than a PWH Official engages in or makes
76. fraudulent or dishonest acts or statements, or other similarly egregious misconduct, in the course
77. of performing its obligations hereunder, under the RDA, the Project Funding Agreement, or the
78. PWH/PAM Agreement, and such event is not cured within a reasonable time to the City’s
79. reasonable satisfaction following delivery of notice to PWH from the City; (c) if PWH subjects
80. the City to claims of liability to third parties by engaging in unlawful acts or breach of contract in
81. the course of performing its obligations hereunder, under the RDA, the Project Funding
82. Agreement, or the PWH/PAM Agreement, and such claims are not resolved to the City’s
83. reasonable satisfaction following delivery of notice from the City to PWH; (d) if PWH materially
84. breaches its obligations to the City, PAM, or either of them, as set forth in the RDA, the Project
85. Funding Agreement, the PWH/PAM Agreement, or any other Related Agreement, and such
86. breach is not cured within any cure period provided for in the applicable agreement;
87. (e) if PWH is grossly negligent or engages in willful malfeasance in the performance of its
88. obligations hereunder, under the RDA, the Project Funding Agreement, the PWH/PAM
89. Agreement, or any other Related Agreement, and such misconduct is not cured within any cure
90. period provided for in the applicable agreement; or (f) if PWH files a petition for bankruptcy, or
91. if a petition for bankruptcy is filed against PWH and not dismissed within sixty (60) days
92. following the date of filing.
93. 3.5 PWH shall advise the City immediately of any default or alleged default of
94. which any director, officer, or general or business manager of PWH is aware under the
95. PWH/PAM Agreement by either party thereto.
96. 4. Revenue Sharing. Subject to PWH funding the entire PWH Contribution as
97. required under the terms of the RDA, the Project Funding Agreement, and the Related
98. Agreements (as such terms are defined in the RDA), and there being no Cause event then in
99. existence, the City shall share with PWH certain fees and revenue (the “PWH Share”), as
100. follows:
101. 4.1 To the extent generated by any Portland Winterhawk Western Hockey
102. League games or any Memorial Cup games played in the VMC or the Rose Garden (collectively,
103. the “PWH Activities”), PWH shall be entitled to one hundred percent (100%) of the user fees
104. actually generated in excess of the Hawks User Fee Baseline for the then-applicable Fiscal Year
105. during the Term. Solely by way of illustration, and not of limitation, if, for the 2013-2014 Fiscal
106. Year, PWH Activities generated $160,000 in user fees (i.e., $9,826 in excess of the Hawks User
107. Fee Baseline), the total PWH Share payable to PWH in such example would equal $9,826.
108. Within sixty (60) days following the conclusion of each Winterhawk Season during the Term,
109. the City will submit to PWH the PWH Share payable pursuant to this Section 4.1.
110. 4.2 To the extent generated by activities held solely at the VMC that are not
111. PWH Activities, Community Events, or Exhibit Hall Events (collectively, the “VMC Other
112. Activities”), the City and PWH shall each be entitled to fifty percent (50%) of the cumulative
113. user fees actually generated in excess of the VMC Other Events User Fee Baseline for the then-
114. applicable Fiscal Year during the Term. User fees generated by the Haunted House will be
115. credited toward the VMC Other Events User Fee Baseline. Solely by way of illustration, and not
116. of limitation, if, for the 2013-2014 Fiscal Year, VMC Other Activities generated cumulative user
117. fee revenue of $188,139, the total PWH Share payable to PWH in such example would equal
118. $10,000. Within sixty (60) days following the conclusion of the then-preceding Fiscal Year
119. during the Term, the City will submit to PWH the PWH Share payable pursuant to this Section 31 4.2.
     1. 4.3 If the Adjusted Parking Revenue of the total Rose Quarter Parking
     2. Revenues exceeds the Parking Baseline, then, as part of the PWH Share, PWH is entitled to 67%
     3. of the difference between the Adjusted Parking Revenues and the Parking Baseline. Solely by
     4. way of illustration, and not of limitation, if, for the 2013-2014 Fiscal Year, Rose Quarter Parking
     5. Revenues totaled $1,400,000, the total PWH Share payable to PWH in such example would
     6. equal to $10,813, calculated by $378,000 (i.e., the Adjusted Parking Revenue for such Fiscal
     7. Year) minus $361,861 (i.e., the Parking Baseline for such Fiscal Year), which equals $16,139, as
     8. then multiplied by 67% to yield $10,813. Within sixty (60) days following completion of the
     9. City’s Comprehensive Annual Financial Report, during the Term, the City will submit to PWH
     10. the PWH Share payable pursuant to this Section 4.3.
     11. 4.4 PWH shall be entitled to one-third (1/3) of the City’s share of profits
     12. actually paid to the City under the Operating Agreement for each Fiscal Year during the Term.
     13. Within sixty (60) days after receiving a final, audited statement from PAM (or the successor-
     14. operator of the VMC) identifying the annual net profits and net losses of the VMC for the
     15. immediately preceding Fiscal Year of the Term, the City will submit to PWH the PWH Share
     16. payable pursuant to this Section 4.3.
     17. 4.5 Payments made by the City to PWH pursuant to this Agreement will be
     18. accompanied by an accounting showing the following for the applicable Fiscal Year: (a) the
     19. Baselines; (b) total user fees generated by PWH Activities, the VMC Other Activities, and the
     20. Haunted House; (c) total parking revenue generated at the Rose Quarter; and (d) profits actually
     21. paid to the City pursuant to the Operating Agreement, accompanied by a copy of the audited
     22. statement delivered to the City identifying such profits. Such accountings shall include detail
     23. reasonably sufficient to allow PWH to independently confirm, at PWH’s cost and expense, the
     24. City’s calculation and composition of the total PWH Share of such Fiscal Year.
     25. 4.6 Deficits below applicable Baselines in user fees or parking revenue from
     26. any Fiscal Year are not to be applied to reduce amounts over the applicable Baselines in any
     27. other Fiscal Year. Similarly, surplus above applicable Baselines in user fees or parking revenue
     28. from any Fiscal Year are not to be applied to increase amounts over the applicable Baselines in
     29. any other Fiscal Year.
     30. 5. Sources.
         1. 5.1 User Fees. User fee amounts will be based on event settlement statements
         2. for all PWH Activities and VMC Other Activities, as prepared by PAM (or the successor-
         3. operator of the VMC).
         4. 5.2 Parking Revenues. Other than as provided in Section 5.3, below, parking
         5. revenue amounts will be based on the parking reports prepared by City Center Parking (or
         6. successor parking operator) on behalf of PAM (or the successor-operator of the VMC).
         7. 5.3 Presold Parking Revenues. Parking revenue amounts arising out of pre-
         8. sold parking will be based on the monthly reports prepared by PAM (or the successor-operator of
         9. the VMC).
         10. 5.4 Reports. On a quarterly basis, the City will provide to the designated
         11. representative of PWH a summary report of activity generated by the PWH Activities, the VMC
         12. Other Activities at the VMC, and total unaudited Rose Quarter Parking Revenues recorded as to
         13. the date of the report.
         14. 6. Dispute Resolution. Disputes between the City and PWH arising under this
         15. Agreement shall be subject to Dispute Resolution, as described in the RDA.
         16. 7. Interest. Sums not timely paid by the City to PWH under this Agreement shall
         17. bear interest from the date originally due until paid in full at the greater of the Prime Rate plus
         18. five (5) percentage points or ten percent (10%) if it is determined as a result of Dispute
         19. Resolution that the City’s did not have a good faith and reasonable basis not to make the
         20. payment when due. If it is determined, as a result of Dispute Resolution, that the City did have a
         21. good faith and reasonable basis not to make the payment when due, such sums shall bear interest
         22. from the date due until paid in full at the Prime Rate plus two (2) percentage points.
         23. 8. Representations. The representations and warranties of each of the City and
         24. PWH, as provided in Sections 20.1 and 20.3, respectively, of the RDA, are hereby incorporated
         25. into this Agreement by this reference for the benefit of the other, as if such representations and
         26. warranties were fully contained herein.
         27. 9. General Provisions.
         28. 9.1 Conflict of Interests. No member, official, or employee of the City shall
         29. have any personal economic interest, direct or indirect, in this Agreement, nor shall any such
         30. member, official, or employee participate in any decision relating to this Agreement which
         31. affects his or her personal interests or the economic interests of any corporation, partnership, or
120. association in which he or she is, directly or indirectly, interested. For purposes of this Section
121. 10.1, merely being a patron or sponsor of events held at the VMC or the Rose Garden arena shall
122. not be deemed to constitute a personal interest.
123. 9.2 Discrimination and Compliance with Law. No Party or its respective
124. successors or assigns shall, during the term of this Agreement, illegally discriminate against any
125. employee or applicant for employment because of race, age, color, religion, gender, marital
126. status, disability, sexual orientation, or national origin. Each Party to this Agreement shall
127. comply with all applicable Laws relating to its respective obligations under this Agreement.
128. 9.3 Notices. A notice or communication under this Agreement by a Party to
129. another Party shall be sufficiently given or delivered if sent with all applicable postage or
130. delivery charges prepaid by: (a) personal delivery; (b) sending a confirmed e-mail copy (either
131. by automatic electronic confirmation or by affidavit of the sender) directed to the e-mail address
132. of the party set forth below; (c) registered or certified U.S. mail, return receipt requested; or
133. (d) delivery service or “overnight delivery” service that provides a written confirmation of
134. delivery, each addressed to a Party as follows:
135. If to the City: City of Portland
136. 1120 S.W. Fifth Avenue, 12th Floor
137. Portland, Oregon 97204
138. Attn: Chief Administrative Officer
139. E-Mail: [VM](mailto:VMC.RSA@portlandoregon.gov)[C.RSA@portlandoregon.gov](mailto:C.RSA@portlandoregon.gov)
140. Confirmation No.: 503-823-5288
141. with copies to: Office of the City Attorney
142. City of Portland, Oregon
143. 1221 S.W. Fourth Avenue, 4th Floor
144. Portland, Oregon 97204
145. Attn: City Attorney
146. [E-Mail: jim.vandyke@portlandoregon.gov](mailto:jim.vandyke@portlandoregon.gov)
147. Confirmation No.: 503-823-4047
148. and to: Radler White Parks & Alexander LLP
149. 111 SW Columbia Street, Suite 1100
150. Portland, OR 97201
151. Attn: Dina Alexander
152. E-Mail: dalexander@radlerwhite.com
153. Confirmation No.: 971-634-0222

35

* 1. If to PWH: Portland Winter Hawks, Inc.
  2. 300 Winning Way
  3. Portland, Oregon 97208
  4. Attn: Doug Piper
  5. [E-Mail: dougp@winterhawks.com](mailto:dougp@winterhawks.com)
  6. Confirmation No.: 503-238-6366
  7. With a copy to: Dunn Carney LLP
  8. 851 SW 6th Avenue
  9. Portland, Oregon 97204
  10. Attn: Jon Bennett
  11. [E-Mail: jbennett@dunncarney.com](mailto:jbennett@dunncarney.com)
  12. Confirmation No.: 503-224-6440
  13. Each Party may by notice to the other Party, specify a different address or confirmation number
  14. for subsequent notice purposes. Notices may be sent by counsel for a Party. Notice shall be
  15. deemed effective on the earlier of actual delivery or refusal of a party to accept delivery;
  16. provided that notices delivered by e-mail shall not be deemed effective unless simultaneously
  17. transmitted by another means allowed under this Section 10.3. For a notice to be effective, the
  18. copied persons must also be given notice.
  19. 9.4 Headings. Any titles of the several parts and sections of this Agreement
  20. are inserted for convenience of reference only and shall be disregarded in constructing or
  21. interpreting any of its provisions.
  22. 9.5 Counterparts. This Agreement may be executed in counterparts, each of
  23. which shall be deemed to be an original, and such counterparts shall constitute one and the same
  24. instrument. For the convenience of the Parties, the execution pages of any executed counterpart
  25. may be detached and reattached to any other executed counterpart to form one or more
  26. documents that are fully executed. This Agreement shall not be effective until all Parties have
  27. executed this Agreement or a counterpart of this Agreement.
  28. 9.6 Waivers. No waiver by any Party with respect to the performance of any
  29. obligation of the other Party or any condition of a Party’s own obligation under this Agreement
  30. shall be considered a waiver of any rights of the other Party or condition of such other Party’s
  31. obligation beyond those expressly waived or a waiver in any respect of any other rights of the
  32. Party making the waiver or any other obligations of the Party. No waiver by any Party of any

1. provision of this Agreement or any breach thereof, shall be of any force and effect unless in
2. writing and signed by the waiving Party; and no such waiver shall be construed to be a
3. continuing waiver.
4. 9.7 Choice of Law. This Agreement shall be interpreted under the laws of the
5. State of Oregon.
6. 9.8 Time of Essence. Time is of the essence in this Agreement.
7. 9.9 Calculation of Time. All periods of time referred to in this Agreement and
8. not otherwise specified as Business Days shall include Saturdays, Sundays, and legal holidays in
9. the State of Oregon, except that if the last day of any period falls on any Saturday, Sunday, or
10. such legal holiday, the period shall be extended to include the next day which is not a Saturday,
11. Sunday, or such legal holiday. “Business Days” mean each day during the week except
12. Saturday, Sunday, and legal holidays in the State of Oregon.
13. 9.10 Construction. In construing this Agreement, if the context so requires, the
14. singular pronoun shall be taken to mean and include the plural, the masculine, the feminine, and
15. the neuter. The term “including” and variations thereof shall mean including without limitation.
16. 9.11 Severability. If any clause, sentence of any other portion of the terms and
17. conditions of this Agreement becomes illegal, null, or void for any reason, or are held by any
18. court of competent jurisdiction to be so, the remaining portions will remain in full force and
19. effect.
20. 9.12 Entire Agreement. This Agreement, the RDA, the Related Agreements
21. and the agreements referred to in those agreements constitute the entire agreement between the
22. Parties as of the Effective Date.
23. 9.13 Assignment; Successors and Assigns. PWH shall not assign or transfer
24. this Agreement or any interest in this Agreement or encumber or grant a security interest in this
25. Agreement or in any interest under this Agreement, without express written approval of the City,
26. which approval may be given or withheld in the City’s sole and absolute discretion. Subject to
27. the preceding sentence, the benefits conferred by this Agreement, and the obligations assumed
28. thereunder, shall inure to the benefit of and bind the successors and assigns of the Parties.
29. 9.14 Inspection Rights. Subject to the terms of Section 31.17 of the RDA, upon
30. reasonable prior notice to the City, PWH shall have the right, at PWH’s cost and expense, to
31. inspect the user fee and parking revenue reports and the supporting data and information
32. generated or received by the City with respect to the PWH Activities and the VMC Other
33. Activities. Notwithstanding the foregoing, such reports are recorded as part of the City
34. Comprehensive Annual Financial Report (Spectator Facilities), and will be available for review
35. only for such periods provided with any then-existing City records retention policy.
36. Notwithstanding the terms of Section 31.17 of the RDA, PWH shall be permitted to copy
37. documents relevant to its inspections under this Section 10.14.
38. 9.15 Venue. Subject to Section 7, above, any action or suit to enforce or
39. construe any provision of this Agreement by any Party shall be brought in the Circuit Court of
40. the State of Oregon for Multnomah County.
41. 9.16 No Partnership. Neither anything contained in this Agreement nor any
42. acts of the Parties shall be deemed or construed by the Parties, or any of them, or by any third
43. person, to create the relationship of principal and agent, or of partnership, or of joint venture, or
44. of any association between any of the Parties to this Agreement.
45. 9.17 Estoppel Certificates. Each Party shall at any reasonable time, and from
46. time to time, within twenty (20) days after written request by the other Party, execute,
47. acknowledge and deliver to the requesting Party a certificate stating that: (a) this Agreement is in
48. full force and effect and has not been modified, supplemented or amended in any way, or if there
49. have been modifications or amendments, the Agreement is in full force and effect as modified,
50. identifying the modification agreement; and if the Agreement is not in force and effect, the
51. certificate shall so state; (b) the date on which the term of this Agreement commenced;
52. (c) whether to the actual knowledge of the President of PWH or the CAO, or his designee, as
53. applicable (i) all conditions under the Agreement to be performed by a designated Party to that
54. date have been satisfied and (ii) as of the date of such certificate, whether there are any existing
55. defenses or offsets which that Party has against the enforcement of the Agreement by the other
56. Party, or (iii) if such conditions have not been satisfied or if there are any defenses or offsets, the
57. certificate shall so state. The Party to whom any such certificate shall be issued may rely on the
58. statements set forth in that certificate and thereafter the Party issuing the same shall be estopped
59. from denying the veracity or accuracy of the same. Any certificate required to be made by the
60. City pursuant to this Section 10.17 may be made on its behalf by the CAO or his designee.
61. 9.18 No Third Party Beneficiaries. The Parties intend that the rights,
62. obligations and covenants in this Agreement shall be exclusively enforceable by the Parties.
63. There are no third party beneficiaries to this Agreement.
64. 9.19 Incorporation of Exhibits by Reference. All Exhibits to this Agreement
65. are incorporated by reference as part of this Agreement as though set forth in full in this
66. Agreement.
67. 9.20 Modifications. Any modifications to this Agreement must be made in
68. writing and executed by the Parties.
69. 9.21 Further Actions. Following the Effective Date, at the request of either
70. Party, the other Party shall, without further consideration, promptly execute and deliver such
71. other instruments and take such further actions as may be reasonably necessary or appropriate to
72. confer upon the requesting Party the benefits contemplated by this Agreement, so long as such
73. actions are not contrary to the provisions of this Agreement.
74. 9.22 Recitals. The “Recitals” set forth at the beginning of this Agreement are
75. hereby incorporated into the body of this Agreement as if fully set forth herein.
76. 9.23 Ancillary Documents; Amendments.
77. 9.23.1 The CAO or his designee may execute the certificates required to
78. be delivered by the City pursuant to Section 10.17 of this Agreement, and any and all other
79. documents and agreements necessary or appropriate to consummate the transactions
80. contemplated by this Agreement, as determined by the CAO in his sole discretion.
81. 9.23.2 The CAO or his designee may negotiate, approve and execute
82. amendments to this Agreement in form and substance acceptable to the CAO in his sole
83. discretion, unless such amendment results in a material adverse change to the City in the
84. financial terms and provisions of this Agreement.

3

4

5 *[Remainder of page intentionally left blank. Signature page follows.]*

6

1. IN WITNESS WHEREOF, the parties have executed this Agreement, which shall be
2. effective as of the Effective Date.

# CITY:

4

1. CITY OF PORTLAND, a municipal
2. corporation of the State of Oregon

7

8

1. By:
2. Its: Mayor

11

12

1. By:
2. City Auditor

15

16

17 APPROVED AS TO FORM:

18

19

20 City Attorney

21

22

23 **PWH:**

24

1. PORTLAND WINTER HAWKS, INC., an
2. Oregon corporation

27

1. By:
2. Name:
3. Title:

31

32

33

34

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* 1. EXHIBIT A
  2. Definitions

3

1. The following defined terms have the following defined meanings when used in this Revenue
2. Sharing Agreement: 6
3. “Adjusted Parking Revenue” means 27% of the Rose Quarter Parking Revenues for a
4. Fiscal Year.. 9

10 “Agreement” has the meaning set forth in the introductory paragraph hereof. 11

1. “Baselines” collectively means the Hawks User Fee Baseline, the Parking Baseline, and
2. the VMC Other Events User Fee Baseline. 14

15 “CAO” means the Chief Administrative Officer of the City of Portland. 16

17 “Cause” has the meaning set forth in Section 3.4 of this Agreement. 18

19 “City” has the meaning set forth in the introductory paragraph hereof. 20

1. “Community Events” means events approved by the City that do not generate user fee
2. revenue. 23

24 “Effective Date” has the meaning set forth in the introductory paragraph hereof. 25

1. “Exhibit Hall” means the approximately forty thousand (40,000) square foot exhibition
2. hall within the VMC. 28
3. “Exhibit Hall Events” mean events approved by the City that are held within Exhibit
4. Hall. The Haunted House is not considered an Exhibit Hall Event for purposes of calculating
5. user fee revenue, in which case it is a VMC Other Activity. 32

33 “Extension Notice” has the meaning set forth in Section 3.2 of this Agreement. 34

35 “Extension Term” has the meaning set forth in Section 3.2 of this Agreement. 36

1. “Fiscal Year” means each twelve (12) month period commencing on July 1 and ending
2. on June 30. 39
3. “Haunted House” means the annual for-profit Halloween exposition held in the Exhibit
4. Hall. 42

43

44 “Hawks User Fee Baseline” has the meaning set forth in Section 2(a) of this Agreement. 45

46 “Initial Term” has the meaning set forth in Section 3.1 of this Agreement.

1

2 “OMF” has the meaning set forth in Section 2 of this Agreement. 3

4 “Operating Agreement” has the meaning set forth in Recital A of this Agreement. 5

6 “Parking Baseline” has the definition set forth in Section 4.2. 7

8 “Party” or “Parties” has the meaning set forth in the introductory paragraph hereof. 9

10 “PAM” has the meaning set forth in Recital A of this Agreement. 11

1. “Prime Rate” means the prime rate of interest as quoted from time to time in The Wall
2. Street Journal, or any successor publication. 14

15 “PWH” has the meaning set forth in the introductory paragraph hereof. 16

17 “PWH Activities” has the meaning set forth in Section 4.1 of this Agreement. 18

19 “PWH Contribution” has the meaning set forth in Recital D of this Agreement. 20

21 “PWH Official” has the meaning set forth in Section 3.4(a) of this Agreement. 22

23 “PWH/PAM Agreement” has the meaning set forth in Recital B of this Agreement. 24

25 “PWH Share” has the meaning set forth in Section 4 of this Agreement. 26

27 “RDA” has the meaning set forth in Recital C of this Agreement. 28

29 “Rose Garden” has the meaning set forth in Recital B of this Agreement. 30

1. “Rose Quarter Parking Revenues” are the annual audited parking revenues identified in
2. the Comprehensive Annual Financial Report of the City for event parking at the East and West
3. Parking Garages, the Benton Lot, and any on-site replacement parking. 34

35 “Term” has the meaning set forth in Section 3.2 of this Agreement. 36

37 “VMC” has the meaning set forth in Recital A of this Agreement. 38

1. “VMC Other Activities” has the meaning set forth in Section 4.2 of this Agreement. In
2. no event will non-PWH Activities held at the Rose Garden, Community Events, or Exhibit Hall
3. Events be deemed PWH Activities or VMC Other Activities. The Haunted House will be
4. recorded as a VMC Other Activity. 43
5. “VMC Other Events User Fee Baseline” has the definition set forth in Section 2(c) of this
6. Agreement. 46
7. “Winterhawk Season” means all preseason, regular season, and playoff games (if any) of
8. the Portland Winterhawks hockey team, whether played at the VMC or the Rose Garden, during
9. each Fiscal Year.

1

1. EXHIBIT B
2. Baseline

4

5 [See attached]

